



Partner with a reliable equipment lender to offer joint financing solutions

It's easier with Align

When you partner with [Align Business Finance](#), you're working with the best minds in the business to leverage the client's assets and create a financing structure to meet the client's global liquidity needs. Together with our ABL partners, we can provide joint financing credit to our mutual clients as a combined, single source. Clients appreciate the comfort of working with an experienced team that helps them get timely access to funding they need to build, expand, or sustain their business.



Benefits of partnering with Align Business Finance

- **Expertise:** The team at Align brings extensive experience in collaborating on Intercreditor Agreements and the complexities of working capital financing

- **Customized solutions:** We provide financial solutions that are customized to meet borrowers' needs, typically backed by equipment, real estate, or other collateral

Align and our ABL partner provided a \$7.3mm senior secured facility for a large trucking company

- **Situation:** A Southwest trucking company sought refinancing after their bank asked them to exit and entered into a forbearance agreement with a short window. The trucking company awarded the transaction to **Align** and an ABL partner when they saw how well we worked together.
- **Solution:** **Align**, in conjunction with the ABL partner, made an equipment term loan to the trucking company. The total facility was \$7.3mm, with a \$4.9mm three-year term loan secured by rolling stock and a \$2.4mm revolver secured by accounts receivables and inventory (day one)
- **Result:** After the equipment appraisal and field exams were conducted, both parties determined that there were enough funds available to refinance the existing bank debt and close before the bank's forbearance agreement expired.

[Learn More](#)

Contact us to learn more. We welcome all opportunities.

Align values our working relationships with our ABL partners. Contact us to learn how we can provide needed solutions to benefit our mutual clients.

For more information, please contact:

Joe Upson
Head of Business Development
Atlanta, GA
404-542-3366
jupson@alrcapitalgroup.com

[Connect with our team today](#)

Align Business Finance provides capital to companies across a wide range of industries. Align Business Finance and its affiliates have significant experience in general industrial transactions, as well as in the procurement and sale of industrial machinery and equipment. The Align principals are owners of more than 12 million sq. ft. of industrial real estate and have a long history of providing capital to companies in the processing and manufacturing sectors. The team has participated in originations of more than \$300,000,000 of machinery and equipment loans in the past five years.

CONTACT:

Jordan Allen
Principal

CHICAGO:

570 Lake Cook Road
Deerfield, IL 60015

NEW YORK:

172 S. Broadway
White Plains, NY 10603

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